# ELES SALES BUYER'S PASSPORT





INSTA ERMA PIONEEROF THE NILE - ENCHANTED WOODS, BY WOODMAN

H I P 4 5 1 BARN 10

Selling July 10<sup>th</sup> at Fasig-Tipton

## INSTA ERMA OVERVIEW

**INSTA ERMA** was Stakes Placed on June 18th in the \$100,000 Lady Canterbury Stakes, beaten a short neck to Ian Wilkes G2 Placed Tapit filly, Sweet Tapper. She has been a very consistent turf filly hitting the board in her last three starts all in 2017. She is a half-sister to two Stakes horses and is by one of the hottest sires in the country right now in Pioneerof The Nile. She is part of a five horse Zayat Stables draft, after a year where the top stable had a great year pinhooking two-year-olds this is a natural next progression to sell some of their racehorses as well. This is a filly that can be moved to any barn in the country and be immediately competitive at the Stakes level.

She earned an **87 Beyer**, **6 Thoro-Graph**, and **10 Ragozin** in her second place effort on June 18th.

### **CURRENT TRAINER – BILL MOTT**

Hall of Fame trainer **Bill Mott** is known for taking excellent care of his horses. He is based in New York, Florida, and Kentucky. He does a good job campaigning horses through long careers leaving a lot in the tank from year to year. He has campaigned many top turf horses through his career and wins at about a 15% clip.

## RACE CAREER OVERVIEW

#### JUNE 18TH – LADY CANTERBURY S.

#### 2ND BY A NECK - ( ) WATCH RACE REPLAY (SHE IS #4)

In her first career start in blinkers **INSTA ERMA** settled into a nice tracking 3rd position in the one mile turf event. Around the far turn she was racing three wide losing ground in arguably the most crucial part of the race. Turning for home she put away two time Stakes Winner Gianna's Dream down the stretch and looked home free when Sweet Tapper came up her inside and nailed her late. I am not sure she even saw the horse coming with her first time in blinkers but either way ran an outstanding race, and added to her pedigree page in the process.

## CLICK TO VIEW CHART EQUIBASE

### **MAY 19TH – ALLOWANCE**

#### 2ND BY 1 1/4 LENGTHS -

WATCH RACE REPLAY (SHE IS #2)

In a \$90,000 Allowance at Belmont Park **INSTA ERMA** was taken out of her element a bit when wrangled back to be 5th even though she broke sharp and was looking to be closer to the lead. She was bounced around in between horses and ended up settling towards the rear. Turning for home she was put into the four path and closed gamely down the stretch. She covered 16 feet more than the winner Ultimate Holiday who went wire to wire in the win. **INSTA ERMA** showed good turn of foot down the lane and overcame a tough trip. Bill Mott was on a bit of a cold streak during this effort by **INSTA ERMA** being 0 for 28 at Belmont.

## CLICK TO VIEW CHART EQUIBASE

			Thi	s Segm	ent			Rac	e Cumul	lative	
		Time (s)	Distance Run (ft)	Off Rail (ft)	Avg (mph)	Lengths Ahead	Time (s)	Avg (mph)	Distance (ft)	Delta (ft)	Final 1/4 (s)
4	Ultimate Holiday	11.81	665	11.8	38.4	3/4	1:20.83	39.2	4652		22.92
2	Insta Erma	11.57	663	16.5	39.1	1 1/2	1:21.00	39.3	4668	<mark>16</mark>	22.57
1	Welcoming	11.46	663	5.8	39.4	1	1:21.26	39.0	4652	0	22.72
3	Peru (GB)	11.60	664	18.5	39.0	1/4	1:21.43	39.1	4666	14	22.72
5	Ava's Kitten	11.86	663	12.5	38.1	4 1/2	1:21.49	39.1	4673	21	23.11
6	Quality Rocks	12.46	664	12.7	36.3		1:22.27	38.6	4662	10	24.01

### **APRIL 20TH – ALLOWANCE**

## 3RD BY LESS THAN A LENGTH – () WATCH RACE REPLAY (SHE IS #7)

This was **INSTA ERMA**'s most impressive race visually in her recent form. Coming off a four month winter freshening she returned in a top Allowance at Keeneland on April 20th. She sat in a nice tracking position on the rail throughout. However, no hole opened up for Julien Leparoux and he was forced to swing her into the NINE PATH! She closed strongly down the center of the track eating up ground. She finished a close 3rd beaten a head for 2nd and ¾ of a length for the win. The winner Conquest Babayaga was coming off an Allowance score at Gulfstream to make it two in a row and went on to run 2nd beaten a head bob in the G3 Intercontinental at Belmont Park on June 8th.

## CLICK TO VIEW CHART EQUIBASE

## POSSIBLE RACING SCHEDULE

This filly has shown she can run well at 7 furlongs to 1 1/16th on the turf. We also believe she would handle 6  $\frac{1}{2}$  furlong down the hill turf course well at Santa Anita. Here are some options for her this summer:

DATE	RACETRACK	GRADE	RACE	PURSE	DISTANCE	SURFACE
August 5th	Saratoga		De La Rose S. - Restricted non SW	\$100,000	1 Mile	Turf
August 5th	Mountaineer		West Virginia Senate President's	\$75,000	1M 70 YDS	Turf
August 5th	Del Mar	G2	Yellow Ribbon	\$200,000	1 1/16th	Turf
August 19th	Monmouth	G3	Violet Stakes	\$100,000	1 Mile	Turf
September 2nd	KY Downs		One Dreamer Stakes	\$150,000	1M 70 YDS	Turf
September 9th	KY Downs		Kentucky Downs Ladies Sprint	\$350,000	6.5 Furlongs	Turf
September 9th	KY Downs	G3	Kentucky Downs Ladies Turf	\$350,000	1 Mile	Turf
September 23rd	Belmont	G3	Noble Damsel	\$200,000	1 Mile	Turf
September 24th	Remington		Ricks Memorial Stakes	\$75,000	1 1/16th	Turf
September 30th	Gulfstream	G3	Monroe Stakes	\$75,000	1 1/16th	Turf
October 28th	Belmont		Athenia Stakes	\$200,000	1 1/16th	Turf
November 3rd	Woodbine		River Memories Stakes	\$100,000	1 Mile	Turf

## SPEED FIGURES

### DRF PP'S

Consistent (87) Beyer in her last three starts. Very competitive at the Allowance/ Listed Stakes level and even G3/G2 level this year.

Racing Form DRF.com Individual Horse Past Performances - Lifetime: Insta Erma B. f. 4 (Mar) Insta Erma Sire: Pioneerof the Nile (Empire Maker) \$110,000 **Own: Zayat Stables LLC** Dam: Enchanted Woods (Woodman) Br: Zavat Stables, LLC (Ky) Tr: Mott William I 87 3 / 8 341 31 2hd 1hd 2nk Butler D P 18Jun17-7Cby gd 1 ① 241 :48 1:1131:354 3↑ (€)LadyCbyB100k 87 2 / 6 4 53 54<sup>1</sup>/<sub>2</sub> 2<sup>3</sup> 21<sup>1</sup>/<sub>4</sub> Franco M 19May17-3Bel fm 7f ① 232 :4631:0911:21 3↑ € Alw 90000N3x 87 6/10 551 55 54 43 33 Leparoux JR 20Apr17-7Kee fm 1 ① () 224 :4631:1131:353 44 () Alw 72381N3x 31Dec16-11GP fm 116 0 241 :4821:1241:411 @TrP0aksB75k 84 7 / 13 541 65 64 74 621 Lemaitre A 25Nov16-8Aqu gd 11/16 ① 24 :4841:1341:441 ⑥WntrMemrsB125k 89 10/10 53 55 53 52 61 Carmouche K 150ct16-8Bel fm 1 1 222 :4511:0841:332 @Pebbles200k 82 7/12 1011 88 761 84 861 Lezcano J 87 10/10 1 21 31 11 11 Alvarado J 15Sep16-8Bel gd 7f ① 231 :4611:0931:214 34 @OC 62k/c-N

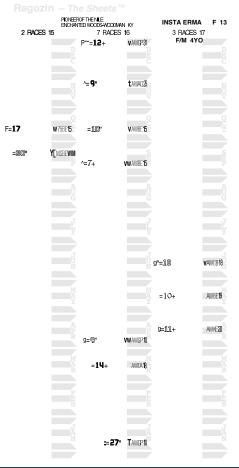
## THORO-GRAPH

She runs very consistent Stakes level Thoro-Graph numbers. In her last five starts she has run a 5 or 6 in each effort. If she moves forward to even a 4 this year she will be competitive at the G3 level.

I	NSTA ERMA (KY)	13	(Mar13) b f Pioneerof the Nile -	13) b f Pioneerof the Nile - Enchanted Woods (Woodman)					
2-YEAR-OLD		3-YEAR-OLD	4-YEAR-OLD	BREEDING					
NOV DEC	- - - - - -	GP6 ! - - - AQU5 <sup>3</sup> gd tu ! -		ENCHANTED WOODS (97) - Stris: 13 (3w, 8lm, 0sw) 2yo 3 4 5+ 					
	- - BEL[] <b>11</b> rank -	- - BEL <b>7<sup>1</sup></b>		14 c by Maimonides (15) Strts: 14 (3w, 10im, 0sw) <b>2yo</b> 3 4 5+ 15 <sup>2</sup> 12 <sup>3</sup> <b>Fst Off Sth Tu Spr Rte</b> 12 <sup>3</sup> 12 <sup>3</sup> 12 <sup>3</sup> <b>EMMAJESTIC</b>					
SEP	BELD15 - -	- BEL4 <sup>3</sup> gd	-	12 f by Zensational (13 <sup>2</sup> ) Stris: 17 (3w, 10itm, 0sw) <b>2yo 3 4 5+</b> −13 <sup>3</sup> 5 <sup>1</sup> 4 - Fst - Off - Sth - Tu Spr - Rte					
AUG	-	- - -	-	- Fst Off Sth Tu Spr Rte - - 4 8 <sup>3</sup> - 13 <sup>3</sup> 13 <sup>3</sup> 4 - BIG FOOT BEN - 10 c by Got the Last Laugh (12 <sup>2</sup> ) Strts: 50 (8w, 20itm, 0sw) 2yo 3 4 5+ - 10 <sup>2</sup> - 6 <sup>3</sup> - 8 <sup>4</sup> - 7 <sup>2</sup> -					
JUL	-			Fst         Off         Sth         Tu         Spr         Rte         63         102         -         163         63         122         MORDI'S MIRACLE         -					
NUL	-		CBY[]6gd	$\begin{bmatrix} 2yo & 3 & 4 & 5+ \\ & 2^1 & -1^2 & 2 \\ -Fst & Off & Sth & Tu & Spr & Rte \\ -1^2 & 4^2 & - & 11 & 2^1 & -1^2 \\ \hline IMHOTEP & Contractor (40) & Contractor$					
MAΥ	- - - -	-	- BEL5 <sup>2</sup> sl_pace -	-08 c by Gian's Causeway (10)     Strts: 7 (1w, 2itm, 0sw)     2yo 3 4 5+     8 <sup>2</sup> 8 <sup>1</sup> Fst Off Sth Tu Spr Rte					
APR	- - - -	- - GP7 <sup>3</sup>	<u>кее6<sup>3</sup></u>	BUSTANAI -07 c by Giant's Causeway (10) -Strts: 15 (2w, 5itm, 0sw) -2yo 3 4 5+ 13 12 <sup>2</sup> 15 11 <sup>1</sup>					
MAR	-	TAM11		Fst         Off         Sth         Tu         Spr         Rte           18          11 <sup>2</sup> 11 <sup>1</sup> 22 <sup>2</sup> 11 <sup>1</sup> ALLURING TUNE         05         fby Unbridled's Song (10)         Stris: 2 (1w, 2itm, 0sw)         240         3         -4         5+					
FEB	-	- - -	-	6 <sup>3</sup> Fst Off Sth Tu Spr Rte -9 <sup>1</sup> 6 <sup>3</sup> 6 <sup>3</sup> HICKORY HEIFER - 03 f by Forestry (11 <sup>3</sup> )					
JAN	-	- - GP tu <b>22<sup>3</sup> g</b>	d -	Stris: 7 (0w, 3im, 0sw)           -2yo 3         4         5+           -371         172             Fst         Off         Sth         Tu         Spr         Rte           -72 213         173         371         172         371         172         371					

#### RAGOZIN

Trending back to her 3yo top of (7.5), her last was a solid (10) which makes her very live in the Graded turf races this summer.

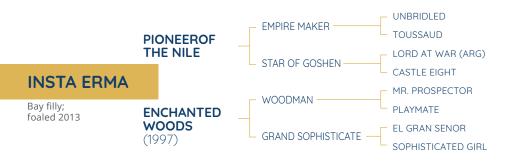


## PEDIGREE

She is by one of the hottest sires in America right now in **PIONEEROF THE NILE**. Aside from producing the first Triple Crown winner in 37 years in **AMERICAN PHAROAH** and two-year-old Champion, Breeders Cup Winner, and 2nd in KY Derby **CLASSIC EMPIRE**, he also produced top turf mare **CASH CONTROL** and turf/dirt star **MIDNIGHT STORM**.

She is out of G3 placed mare **ENCHANTED WOODS**, an honest mare that has produced three stakes horses and eight winners from nine to race. **ENCHANTED WOODS** produced G3 Placed and Listed Stakes Winner **MORDI'S MIRACLE**, G3 Placed **EMMAJESTIC**, and now Stakes Placed **INSTA ERMA**.

This is a great family overall and goes back to 3rd dam G1 Placed **SOPHISTICATED GIRL** dam of G2 Winner **DONERAILE COURT** and G1 Placed **DANCING TRIBUTE** that produced 1.7 Million earner **SHAKE HAND** and G2 winners **SOUVENIR COPY** and **DANCE SEQUENCE**. She falls back on an outstanding family that will make her a great addition to any broodmare band.



By PIONEEROF THE NILE (2006), [G1] \$1,634,200. Sire of 5 crops, 16 black type wnrs, \$25,907,549, including American Pharoah [G1] (\$8,650,-300, horse of year, champion twice, Triple Crown), Classic Empire (to 3, 2017, \$2,520,220, champion, Breeders' Cup Juv. [G1], etc.), La Alpujarra (champion), Midnight Storm [G1] (\$1,711,110), Cairo Prince (\$562,000).

#### 1ST DAM

Enchanted Woods, by Woodman. 3 wins at 3, \$108,005, 2nd Queen S. (TP, \$12,000), 3rd Las Flores H. [G3] (SA, \$15,705). Dam of 11 foals of racing age, including a 2-year-old of 2017, nine to race, 8 winners, including--MORDI'S MIRACLE (c. by Lawyer Ron). 7 wins, 3 to 7, 2016, \$361,859,
 Millions Classic Preview S.-R (GP, \$90,000), 2nd Excelsior S. [G3] (AQU, \$30,000), 3rd West Virginia Governor's S. [L] (MNR, \$20,000).
 Emmajestic (f. by Zensational). 3 wins at 2 and 3, placed at 4, 2016, \$173,325, 2nd Groupie Doll S. [G3] (ELP, \$18,800).

Insta Erma (f. by Pioneerof the Nile). Black type-placed winner, below.

GRAND SOPHISTICATE, by El Gran Senor. Unraced. Dam of 5 winners, incl.--GRAND APPOINTMENT (c. by Unbridled). 6 wins, 3 to 7, \$298,216, Sen-II sational Star H.-R (SA, \$82,725). Sire.

Enchanted Woods (f. by Woodman). Black type-placed winner, above. Vanilla Scoop (c. by Souvenir Copy). 5 wins, 2 to 5, \$113,404 in N.A./ U.S., 2nd OBS Sophomore S.-R (TAM, \$8,520), etc. Total: \$119,608. Sophisticated Miss (f. by General Meeting). 3 wins at 3 and 4, \$73,370, 3rd San Leandro H. (BM, \$5,400). Producer.

Grand Pauline. Unraced. Dam of 4 foals to race, 3 winners, including--

KEEN PAULINE (f. by Pulpit). Winner at 2 and 3, \$195,932, Black-Eyed Susan S. [G2] (PIM, \$150,000).

#### **3RD DAM**

Sophisticated Girl, by Stop the Music. 2 wins at 2, \$122,066, 2nd Oak Leaf S.-G1, etc. Half-sister to Fair Advantage-G1 (dam of ADVANCING STAR [G3], \$794,470; DARBY FAIR [G3]; FAIRLY AFFIRMED; granddam of REGAL JOY [G3]; etc.). Dam of 6 winners, including--

DONERAILE COURT. 6 wins to 3, \$361,410, Jerome H. [G2], etc. Sire.
Dancing Tribute. 3 wins in 6 starts, 53,669 pounds in England, 2nd
Cheveley Park S. [G1], etc.; winner in 1 start, \$28,600 in N.A./U.S.
Total: \$128,314. Dam of SOUVENIR COPY [G2] (4 wins, \$540,196),
DANCE SEQUENCE [G2]; SHAKE HAND (Total: \$1,704,687), DANCE
WITH GRACE, Gold Tribute [G2] (sire). Granddam of Setsuko [G1]
(\$659,436), Indy Dancer [G1] (sire), Impression (Total: \$891,204), etc.
Other black type-placed winners: Private Interview (3 wins, \$144,450, 2nd La Jolla H. [G3], etc., sire), Proper Dance (4 wins, \$168,307).

RACE RECORD At 2, one win in 2 starts; at 3, two wins, once 2nd; at 4, 2017, twice 2nd (Lady Canterbury S., CBY, \$20,000), once 3rd. Totals: 3 wins, 3 times 2nd, once 3rd, earned \$153,452.
 Breeders' Cup nominated.
 KTDF.

## ELITE SALES BUYER'S PASSPORT

## SUMMARY



Zayat Stables recent model of getting involved in public auction at the two-year-old level and now Horses of Racing Age Sales is an advantage to each buyer as they offer quality stock to add to your stable. INSTA ERMA can be purchased and put in a Stake 15-30 days later for some exciting summer/fall action. She is only 4 years old with several racing years ahead of her and has residual value to fall back on being Stakes Placed with a nice pedigree page to back her up. This is a fantastic low risk opportunity to gain some Stakes action.

## Please let us know if you need any further information.



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